# From Employee to Entrepreneur

To succeed in your own business, you must have an entrepreneurial mindset. If you act like an employee, working for someone else, you won't be creating the exciting, fulfilling business you desire. Also, an "employee mindset" will make you particularly vulnerable when intervals hit, that is, challenges arise in your business that you must overcome. Entrepreneurs learn to thrive, regardless of circumstances, because they believe in their goals and what they are doing and how it helps others.

As Jim Early, a long-time successful coach, said, "When you approach something as your 'life's work,' there is no room for a plan 'B,' or escape route, or back door. The option is to keep going." In his case, the notion of being a business coach eventually became exciting.

For many, a coaching/alternative practitioner career is exciting from the start, even if it's scary at times. Also, even if coaching (or whatever your initial practice) is not what you will be doing the rest of your life, if you feel it's your next step, go for it.

It's best to follow your joy and excitement, as this aligns with your soul's guidance. It's honoring yourself and will take you where your heart and soul is leading you.

| EMPLOYEE | ENTREPRENEUR |
|---|---|
| Others own business | You own the business |
| Imposed schedule to follow | Create your own schedule to follow |
| Discipline imposed by others | Self Discipline |
| Work for others | Work for self |
| Others usually do marketing & accounting (unless that's your position) | You take care of marketing & accounting (which may include having others assist you) |
| Often externally set hours to get paycheck | Create own hours to generate income |
| Support provided | Find your own support system |
| Your work is designed to optimally benefit the business, aligned with company goals | Your work optimally benefits your business, aligned with your goals and life purpose |